



**EVENTS - NEWS**

**WELCOME THE FIRST PASSENGERS IN 2019**



On January 1st, Vietjet in cooperation with Ho Chi Minh City Department of Tourism, Airports Corporation of Vietnam, Tan Son Nhat International Airport hosted a welcome ceremony for the first passengers to Ho Chi Minh City in 2019.

The first passengers on the VJ633 flight departing from Danang to Ho Chi Minh City were welcomed by excellent performances and offered many attractive gifts.

**MADAM CEO NGUYEN THI PHUONG THAO: PROMOTING PRIVATE SECTOR IN A STARTUP COUNTRY**



On January 17 at the Vietnam Economic Forum 2019, Madam CEO Nguyen Thi Phuong Thao proposed to build private corporations with national brands such as Samsung and Toyota, Alibaba....

Prime Minister Nguyen Xuan Phuc and Head of the Central Economic Commission Nguyen Van Binh co-chaired the plenary session and high-level policy dialogue with the theme "Vietnam's economy in 2018 and prospects for 2019: Strengthening the foundation for fast and sustainable growth". The dialogue session was also attended by member of the Politburo, Party Secretary, Head of the Central Organization Committee Pham Minh Chinh, Deputy Governor of the State Bank, Ministers and a large number of almost 2,000 delegates including leaders of departments, businesses, experts, diplomatic agencies, international organizations such as World Bank, ADB, IMF, the former US Secretary of State John Kerry.

In the context of strong economic integration and development, the private sector has become an important driving force to boost Vietnam's economy. Special attention was paid to the dialogue session about private economic development and strengthening the alliance between the domestic private sector and the foreign investment sector. Madam CEO Nguyen Thi Phuong Thao represented the private business sector to deliver a speech with recommendations to contribute to the development of Vietnam.

"Vietnam is holding a bright future thanks to the private sector and the people. If properly and effectively promoted, it will continue with successes and bring prosperity to the country".

Every year, the private sector creates 1.2 million jobs, with over 750,000 enterprises contributing 43% of GDP. Particularly in the service industry, the private sector contributes to 85% of GDP. The government has given a strong message about a healthy, constructive government, an active Government "untying obstacles" on mechanisms and institutions for the private economy to develop with a series of actions.

In the aviation industry, the surge activity in 21 airports across the country reflects the vitality of the Vietnamese economy. Statistics shown that every 1% of aviation growth will accompany 0.4% - 0.5% of GDP, which is also true in Vietnam as average average growth has been 14-15% over the past years and GDP around 7%.

"We are happy to bring the opportunity to fly for millions of people, which is a motivating factor for the positive innovations of Vietnam's aviation industry from regulatory policy, to management methods and continuous expansion plans, upgrading new airports, developing aviation service supply chains".

The first self-made female billionaire in Southeast Asia also made some recommendations, as an entrepreneur, to the Prime Minister and the Government so that Vietnam can truly become a tectonic nation, encouraging start-up spirit, promoting the private sector.

Accordingly, Vietjet CEO proposed to speed up the restructuring and equitization of state-owned enterprises and banks to prevent negative impact on macro-finance and decline of growth prospects. She also proposed that the Government should have mechanisms, policies and measures to well exploit private resources for infrastructure development, including aviation infrastructure and airports, seize the good opportunities of the revolution 4.0 to improve quality & productivity in all areas.

**MV "FLY FOR LOVE" ATTRACTED MORE THAN 700,000 VIEWS AFTER 3 DAYS OF RELEASE**

MV "Fly For Love" - part of Vietjet Journey "Love Connection - Fly for Love" has attracted more than 700,000 views and thousands of likes and shares, just after 3 days following official release on Vietjet's Youtube channel. On the Facebook fan page, the MV also attracted nearly 100,000 views, including many comments and compliments from global audiences. The MV "Fly for Love" with delightful lyrics, energetic music and attractive dance has quickly become a trendy and widely spread MV in the past week.

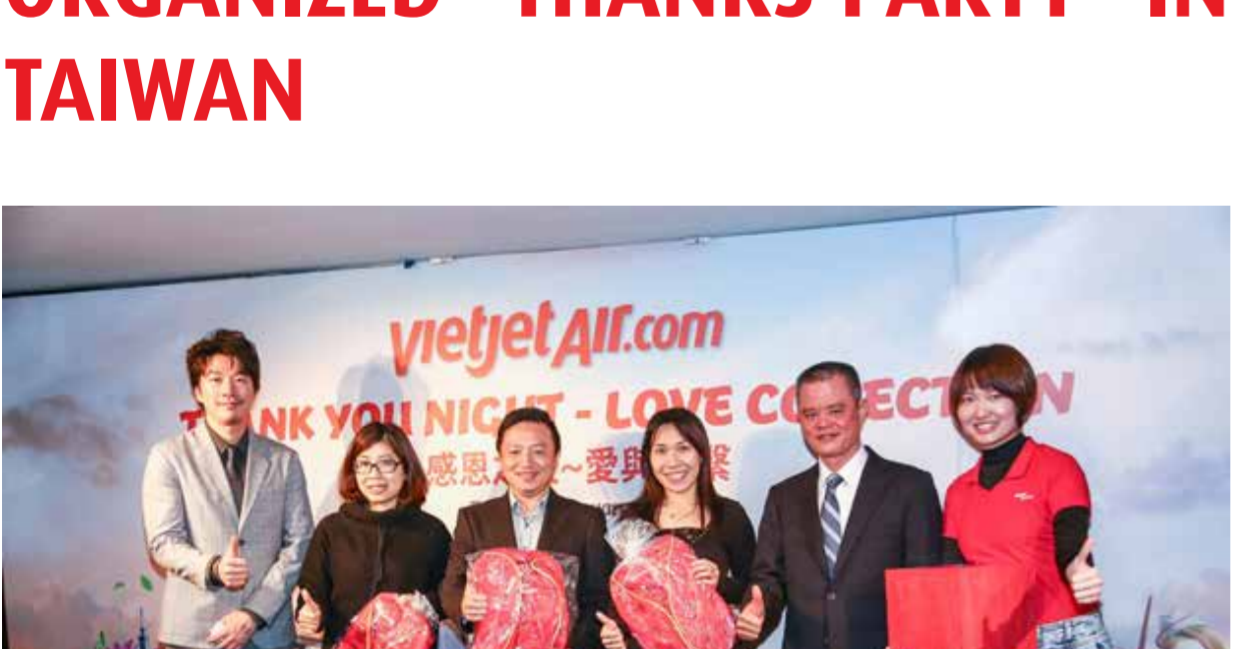
**THAI VIETJET ORGANIZED NEW YEAR PARTY WITH THE THEME "BLOOMING IN THE SKY"**

On January 24, Thai Vietjet's New Year Party with the theme "Blooming in the Sky" left a special impression for 500 participants, guests attending the event.

Honor guests attending the event were representatives of the Ministry of Transport, Ministry of Sports and Tourism, Thai Aviation Department, Tourism Authority of Thailand, airline partners in Thailand and representatives of Vietjet's Board of Management - Vice President to Viet Thang.

Speaking at the event, Vietjet Vice President cum CEO of Thai Vietjet Nguyen Thi Thuy Binh addressed sincere thanks to the partners and agencies, government offices and authorities departments and branches for accompanying Thai Vietjet in the past year as well as all employees. In 2018, Thai Vietjet operated with 7 airplanes with 18 routes, transporting 2.1 million passengers, with the load factor of 87%, on time performance of 85%, technical reliability of 99.73%. These are important milestones steps for Thai Vietjet to continue its journey to conquer Thai aviation market which has been very dynamic.

**ORGANIZED "THANKS PARTY" IN TAIWAN**



On January 19 in Taipei, Vietjet organized a year-end party to recognize the support of the Taiwanese market partners in 2018. The event was hosted in a warm and friendly atmosphere, with the participation of 50 guests from Vietjet's travel companies, Vietjet's agents and general agencies in Taiwan.

**CONSTANTLY EXPANDED FLIGHT NETWORK WITH THE THIRD NEW ROUTE TO JAPAN**



Continuing the cheerful New Year's celebrations, today the new age carrier Vietjet officially launches a service connecting Hanoi and Tokyo. This is the airline's third route between Vietnam and Japan, not only meeting the increased demand for air travel, but also contributing to the development of tourism, trading and cultural exchanges between the two countries.

Attending a jubilant opening ceremony at Narita International Airport were Mr. Vu Hong Nam, Ambassador of Vietnam to Japan, Mr. Yasuo Ishii, Administrator of Japan's Ministry of Land, Infrastructure, Transport, and Tourism and Mr. Makoto Natsume, Narita International Airport Corporation President & CEO.

Previously, Vietjet launched two direct routes to Japan, including Hanoi - Osaka and Ho Chi Minh City - Osaka. The inaugural ceremonies in Kansai airport were held jubilantly with the participation of Vietjet Managing Director Luu Duc Khanh, Vietjet Vice President Nguyen Thanh Son, Vietjet Vice President Nguyen Duc Tam, managers of Kansai Airport and guests.

**Schedule for Vietjet's flight routes between Vietnam and Japan:**

| Chặng bay<br>Flight route       | Mã chuyến bay<br>Flight number | Khởi hành<br>Departure<br>(Giờ địa phương)<br>(Local time) | Hạ cánh<br>Arrival<br>(Giờ địa phương)<br>(Local time) |
|---------------------------------|--------------------------------|--|--|
| Hà Nội - Tokyo<br>Hanoi - Tokyo | VJ932                          | 0:55   | 8:00   |
| Tokyo - Hà Nội<br>Tokyo - Hanoi | VJ933                          | 1:30   | 14:00  |
| Hà Nội - Osaka<br>Hanoi - Osaka | VJ938                          | 1:40   | 7:50   |
| Osaka - Hà Nội<br>Osaka - Hanoi | VJ939                          | 9:20   | 13:05  |
| Tp. HCM - Osaka<br>HCMC - Osaka | VJ828                          | 1:20   | 8:30   |
| Osaka - Tp. HCM<br>Osaka - HCMC | VJ829                          | 9:30   | 13:30  |

**WELCOMES BACK THE FLEET UPON COMPLETION OF ITS MISSION IN PAKISTAN**

On January 4, two air craft VN-A650 and VN-A656 safely returned to Tan Son Nhat airport after completion of its mission in Pakistan. These aircraft performed wet lease operation since February 2018.

Vice President Nguyen Duc Thinh welcomed and congratulated the crews who successfully completed the mission, contributing to bringing Vietjet's image, culture and people to integrate with the region and the world.

**INVESTOR RELATIONS**

**VIETJET GREW 49% OF AIR TRANSPORT REVENUE, THRIVES IN EXPANDING INTERNATIONAL ROUTES IN 2018**



2018 continues to mark a successful year of high and sustainable growth of Vietjet. Business results in 2018 before auditing show the total revenue of 52,400 billion VND, up 24% year on year and overpassed 103% the plan set up at the Shareholders' General meeting; Total profit before tax reached 5,830 billion VND. Revenue from air transport reached 33,815 billion VND, an increase of 49% compared with the previous year and reached 112% of the plan. Auxiliary products and services grew 57% over the same period and contributed nearly 27% to the total revenue in 2018, increase 2% year on year.

Vietjet operated 118,923 flights on 105 routes, including 39 domestic and 66 international routes, load factor reached over 88.06%, the technical reliability was 99.64% and the on-time performance (OTP) stood at 84.2%.

Also in 2018, Vietjet began to receive and operate the new generation A321neo aircrafts which could save up to 16% fuel cost, contributing to Vietjet operating costs in the coming years. Vietjet's fleet as at 31st December 2018 includes 64 modern aircrafts with the youngest average age, just 2.82 years.

The Company has successfully renewed the International Air Safety Certificate (IOSA) for the third time in September 2018. Vietjet's safety-operating indicators are amongst the leading airlines in the Asia-Pacific region and awarded the highest ranking for safety with 7-stars in 2018 by the AirlineRatings.com

In 2018, Vietjet conducted 231 training courses for 8,083 trainees in turns, including 96 safety, security training courses for 2,358 trainees. In the beginning of November 2018, on the occasion of the official visit of French Prime Minister to Vietnam, Vietjet launched the Aviation Academy. This is a large-scale and modern training facility, equipped with Flight Simulator Complex (SIM) in partnership with Airbus. These were evaluated and approved by European Aviation Safety Agency (EASA), certifying European standards - the world's leading aviation standards. This is an important milestone in Vietjet's development to modernize training, education and enable Vietjet Academy to reach regional and international level.

Besides, Vietjet was granted many prestigious awards in 2018 including Labor Medal, Vietnam's top 50 listed companies and top 40 most valuable brands of Forbes Magazine, Top 50 airlines for healthy financing and operations of AirFinance Journal, Top 50 largest taxpayers in Vietnam, 50 best performing companies, Top 100 best working places in Vietnam, Asian best flight attendant wardrobe...

Vietjet's continuous and sustainable development in the past few years and business results exceeding the 2018 plan continue to bring values, efficiency to investors, create momentum to fulfill the mission of offering flying opportunities to everyone, becoming the regional and international airline.

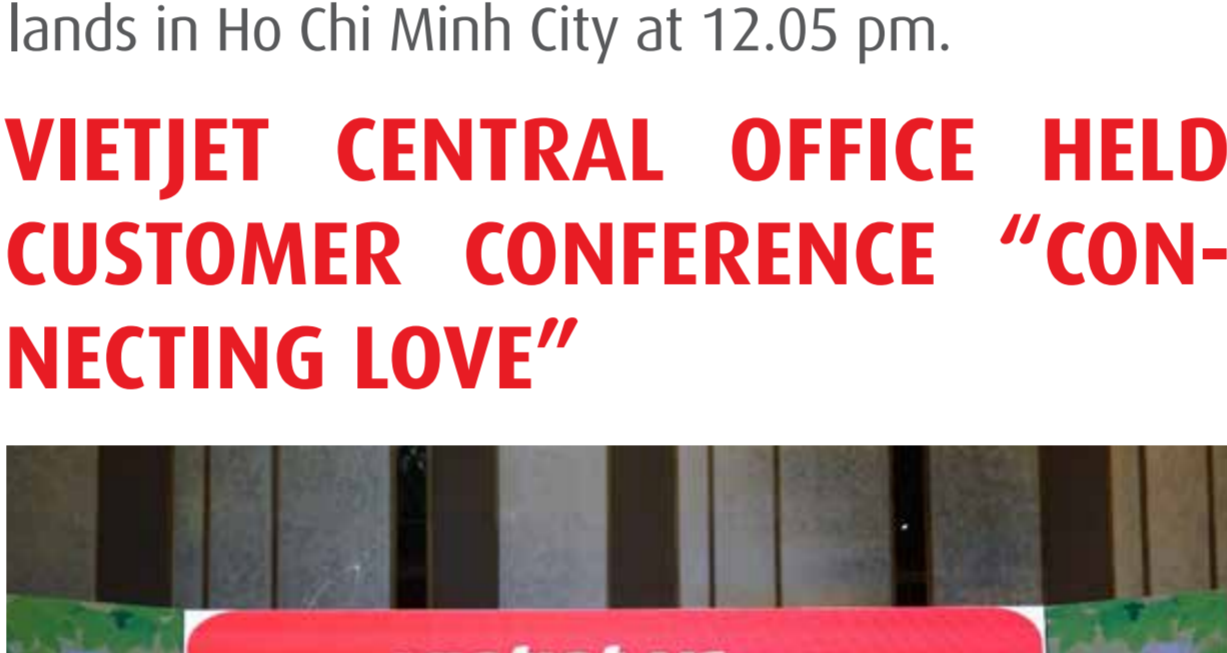
**OPERATIONAL PERFORMANCE**

**OPENED SALE ON HCMC - VAN DON (QUANG NINH) ROUTE**



Ho Chi Minh City - Van Don route operates return flights on Monday, Wednesday, Friday, Sunday from January 20, 2019 with a flight time of around two hours and 15 minutes per leg. The flight departs Ho Chi Minh City at 7.00 am and arrives in Van Don at 9.15am; Coming in the other direction, the flight takes off in Van Don at 9.50am and lands in Ho Chi Minh City at 12.05 pm.

**VIETJET CENTRAL OFFICE HELD CUSTOMER CONFERENCE "CONNECTING LOVE"**



On January 8, at Ariyana International Conference Center, Da Nang, Vietjet Central Office successfully held the Customer Conference with the theme "Connecting love". The conference was attended by leaders of Da Nang Tourism Services, Central Airport Authority and more than 300 guests from industry partners, tourism & service companies and agencies in the area.

**ATTENDED THE FIRST BUSINESS MEETING IN 2019 HOSTED BY DIEN BIEN PROVINCE**



On January 11, Vietjet Vice President Dinh Viet Phuong attended the First Business Meeting in 2019 hosted by Dien Bien Province. The meeting was attended by leaders of Dien Bien province and many domestic and international business corporations who wish to promote investments here.

At the Conference, Vice President Dinh Viet Phuong highly appreciated the great potential of Dien Bien and recognized the favorable conditions to build and develop the new and modern planning. In the coming time, upon approval by the local authority and the Government, Vietjet is ready to invest in building Dien Bien airport to help promote tourism growth and economic development. With Vietjet's capacity and determination of local authorities, we believe that the project can start operation after 2 years of investment".

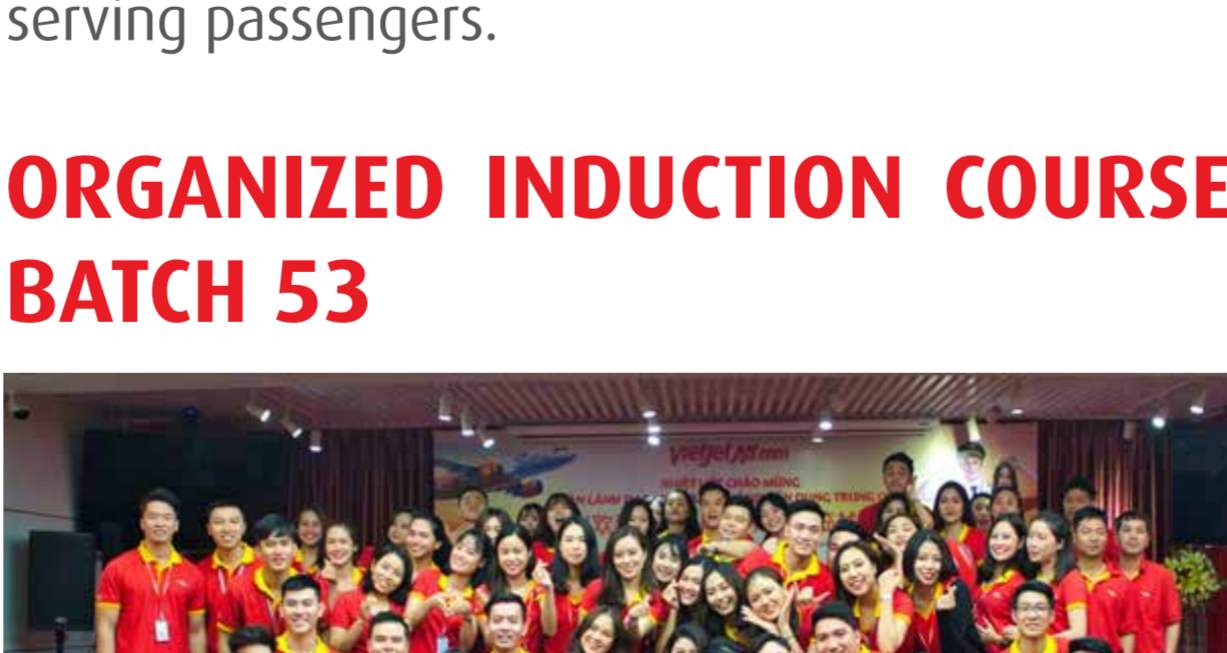
Previously on August 3, 2018, Mr. Tran Van Son - the Communist Party Secretary of Dien Bien Province, also paid a working visit at Vietjet to promote cooperation and development between the two parties.

**VIETJET AVIATION ACADEMY PRESENTED GRADUATION CERTIFICATES TO THE FIRST CABIN CREWS IN 2019**



On January 17, Vietjet Academy held a graduation ceremony for 57 students of Batch 71.2, 72.1 and 72.2. These are the first cabin crews to receive graduation certificates in 2019, officially join Vietjet's team of nearly 2,000 members. On behalf of the BOM, Vice President Dinh Viet Phuong congratulated the graduates and encouraged these new cabin crews to continue their efforts and always be Vietjet's outstanding ambassadors to convey the message and image of a dynamic, friendly, safe airline and wholeheartedly serving passengers.

**ORGANIZED INDUCTION COURSE BATCH 53**



On the January 12 and 13, the 53rd Induction course was organized at Vietjet Training Center (VTC) at the Hanoi office. Vietjet President Nguyen Thanh Son and the leaders from various departments in Vietjet have inspired and provided the newcomers with key information about the company as well as soft skills for team work. This will be the additional resource for the newcomers to integrate quickly and shine with Vietjet family.

**ORGANIZED ONE OF THE LARGEST CABIN CREW RECRUITMENT IN 2019**



With the goal of constantly expanding domestic and international flights, Vietjet will organize the first large-scale recruitment in 2019 in Hanoi on January 18 and Ho Chi Minh City on January 23.

Together with thousands of flight attendants from many different countries such as Vietnam, Thailand, Korea, Malaysia, China, Indonesia, Myanmar, Japan, etc., successful candidates will participate in the professional training courses in accordance with international aviation standards and have the opportunity to work in one of the most dynamic airlines in the world.

**COMMERCIAL BUSINESS PERFORMANCE**

**ADDED MORE THAN 2,500 FLIGHTS TO SERVE THE LUNAR NEW YEAR**

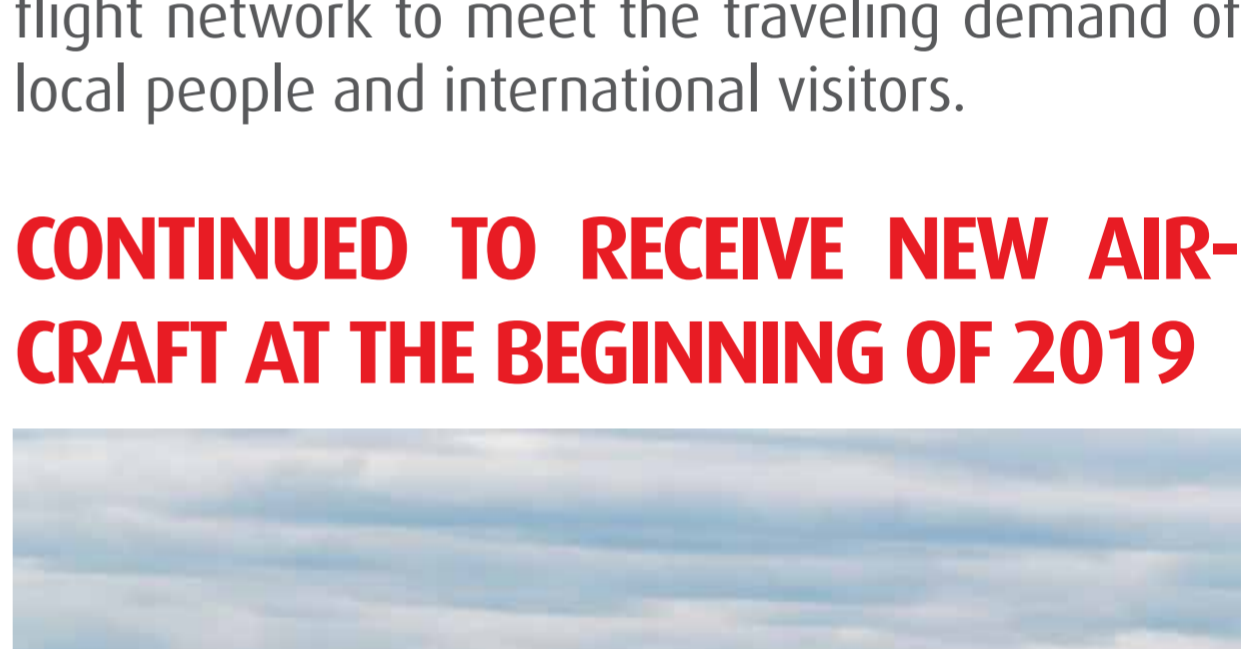


Vietjet is set to add more than 2,500 flights in order to meet the increasing demand during the Lunar New Year holidays (Tết Holidays) and the festive season. The additional flights will provide 500,000 seats, offering passengers more choices for traveling and /or family reunion. Accordingly, from January 20 to February 19, 2019 (December 15, 2018 to January 15, 2019 respectively by the Lunar Calendar), Vietjet plans to operate more than 12,500 flights in total, offering over 2.5 million seats, an increase of nearly 16% compared to last year.

Vietjet and the Civil Aviation Authority of Vietnam (CAAV) have completed the airline's supervision to comprehensively enhance its operation activities to facilitate the airline's flight network market development growth plan in 2019, ensure absolute flight safety for its passengers and strengthen the public trust to Vietjet in particular and the Vietnam aviation market in general.

Vietjet continuously invests in convenient utility services for customers and expand increases flight network to meet the traveling demand of local people and international visitors.

**CONTINUED TO RECEIVE NEW AIRCRAFT AT THE BEGINNING OF 2019**



At the beginning of 2019, Vietjet welcomed 2 new A321 aircraft registration number VNA-661 and VNA-670 delivery from Hamburg (Germany). New aircraft will serve for the airline's aviation alliance developing plan in the region and over the world, in addition to ensure to have a new, synchronized, comfortable and fuel efficient fleet.

**PHÁT TRIỂN BỀN VỮNG STABLE DEVELOPMENT**

**"WARM TET OF LOVE" FOR SOS CHILDREN'S VILLAGE HO CHI MINH CITY**



In the evening of January 30th, Vietjet and HDBank organized the Lunar New Year annual activity "Warm Tet of Love" to bring joy to hundreds of orphans and disadvantaged people at Go Vap SOS Children's Village, HCMC. Children enjoyed a number of interesting activities such as playing games, singing, welcoming spring, receiving gifts and lucky money

Warmly welcome by the children, Madam CEO Nguyen Thi Phuong Thao said: I'm very glad and delighted to be here with Vietjet and HDBank's members on the last day of the year so that we can celebrate Tet with everyone at the village, the staff, the "mothers" and especially the kids".

The program is a part of the community activities that are particularly focused by the Board of Directors to bring a better and loving society

**SPONSORED TV SERIES "SHORE OF LOVE"**

Vietjet is the official sponsor of for the 5-episode "Shore of Love" drama produced by the VOV. The TV series "Shore of Love" was directed by Mr. Tran Chi Thanh with the script from Digital Dang Thanh, Artistic director: Director of VTC Digital Television Mr. Kim Trung, Actors/ Actress : Bui Bai Binh, Le Phuong, Hoang Anh, Minh Duc, Ba Son ... The film "Shore of Love" highlights the meaning and importance of family.

The series film will be broadcasted at 19:00 on VOV-TV from February 5 to February 9 (i.e from on the 1st to 5th of the Lunar New Year).

**VIETJET RUNNERS JOIN THE LARGEST MARATHON IN VIETNAM**

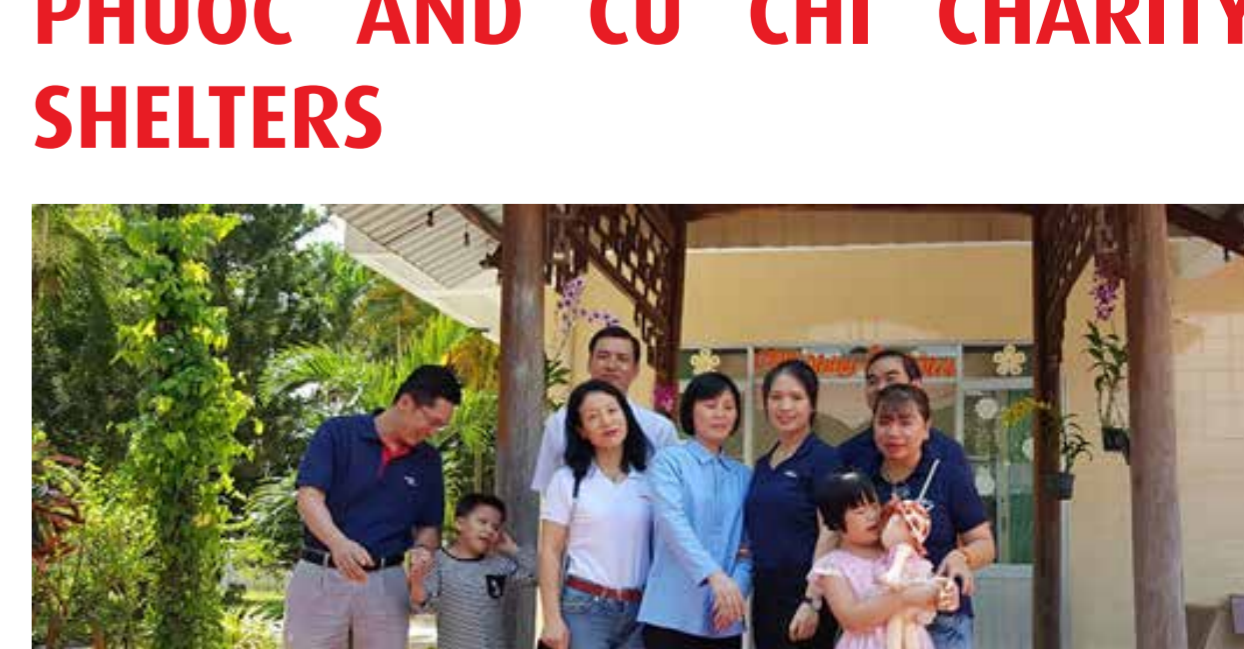


On January 13, 35 Vietjet runners participated in the biggest Marathon in Vietnam - HCMC Marathon - the sixth season. The marathon attracted nearly 10,000 local and international runners.

HCMC Marathon is the city's annual event to promote community values, inspired by the running passion and the borderless connection of sports. The theme "Dream Big With The City" was inspired by individuals on the run.

Participating in this tournament is an opportunity for Vietjet runners to show their passion for sport and desire to spread good values, integrate with the local and international community

**VIETJET AVIATION ACADEMY PRESENTED GIFTS AT THIEN PHUOC AND CU CHI CHARITY SHELTERS**



On January 10, Vietjet Academy representative paid a visit and gave charity gifts to orphans and disabled children at Thien Phuoc Shelter, Cu Chi District, Ho Chi Minh City. The program is funded from the Xmas fair " Giving is hold forever" held in last December, which attracted a large number of employees and trainees at VTC.